### AEOBUILDING BETTER PEOPLE PRADE PRACTICES

2021 ESG REPORT



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### **ABOUT THIS REPORT**

This report highlights the focus of our Building a Better World ESG strategy, our goals and the progress we are making toward them. Informed by a comprehensive materiality assessment, we have prioritized topics that matter most to our business and our stakeholders - including our customers, associates, vendors, investors and regulators. The Appendix at the end of this report includes detailed performance information aligned with internationally recognized reporting frameworks, including the Sustainability Accounting Standards Board (SASB). Additional information can be found at **www.aeo-inc.com**.

For questions regarding this report contact us at **<u>AEOBetterWorld@ae.com</u>**.

### **Building a Better World Report: Fast Facts**

Data primarily covers fiscal year (FY) 2021: the 52-week period from January 31, 2021 to January 29, 2022 ("2021"), unless otherwise stated.

Scope of ESG data includes all of American Eagle Outfitters, Inc.'s operations and brands included in the Fiscal 2021 financial statements, unless otherwise stated. Reporting is informed by the following internationally recognized frameworks, standards and indices\*:

- Aligned with Sustainability Accounting Standards Board (SASB) Apparel, Accessories & Footwear Standard; and
- Utilizes the Greenhouse Gas Protocol Corporate Accounting and Reporting Standard.

### **CEO WELCOME**



Jay Schottenstein Executive Chairman of the Board and Chief Executive Officer

At AEO, we have always led with purpose and optimism for the future. Since our earliest days, we have stood for inclusion, positivity and doing the right thing for our associates, customers and communities. Our heritage traces back to my father, Jerome Schottenstein, and his vision to be a retailer that was accessible and welcoming to all – affordable, diverse and with merchandise made to last. He laid the groundwork for what is now a portfolio of leading brands rooted in strong principles, integrity and a responsibility to give back. In my 30 years of leadership with AEO, We strive for greater transparency, communication and the standardized reporting of our ESG progress.

I am proud to say that my father's vision lives on in everything we do.

Today, more than ever, we have an obligation to continue building a better world for future generations. In this report, we are excited to share our plan of action, progress - and most importantly - our goals for ongoing improvement. In the past year, we formalized our ESG strategy and introduced three key areas of focus: **Planet** (Environment), **People** (Social) and **Practices** (Governance). These pillars touch every aspect of our organization and are deeply integrated into our strategic growth plan. To help guide our journey, we established a cross-functional ESG working group and steering committee, with oversight from AEO's Board of Directors.

We are taking action to move our sustainability practices forward and preserve our **planet**. Several years ago, we established climate goals aimed at reducing water usage and lowering greenhouse gas emissions.

### **KEY AREAS OF FOCUS**



#### **Planet** (Environment)

Protect our planet with responsible choices, for future generations

#### People (Social)



Empower our people through inclusion and diversity, while supporting our communities

#### Practices (Governance)

Operate our business, with integrity and best practices in everything we do

I'm extremely pleased with the progress we have made on these commitments, including surpassing our water goals ahead of schedule. Across brands, we are expanding the use of sustainable materials in our products – identified by our Real Good<sup>TM</sup> label.

Caring for **people** is at the very core of how we show up. Our company and brands celebrate individuality and amplify the unique voices of our associates, customers and partners. Indeed, American Eagle's inclusive platform was the inspiration for Aerie's transformational body positive movement – featuring diverse, unretouched models of all shapes and sizes.

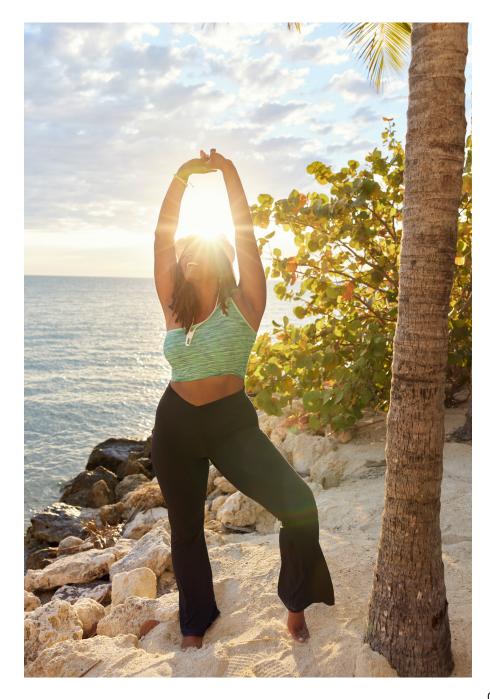
Our commitment to people is further underscored by the AEO Foundation and corporate giving, which exceeded \$15 million in 2021. We champion organizations paving the way for better mental health, youth and women's empowerment, and education. In 2021 we launched the \$5 million AEO Steven A. Davis Scholarship for Social Justice – advancing educational opportunities for associates carrying forward our vision for a more equal and inclusive society.

By operating with the highest ethical standards, we hold ourselves accountable in how we treat each other and all of our stakeholders, as outlined through our **practices** and in our Code of Conduct and Human Rights Policy.

I hope our passion for driving tangible progress shines through in this report. We aim to provide greater transparency and have prepared this report in alignment with the Sustainability Accounting Standards Board (SASB) standards, a comprehensive and industry-leading ESG framework.

In working toward our goals, every milestone achieved presents new opportunities to do more. You have my commitment that we will continue to raise the bar for ourselves as we deliver consistent progress. We must lead by example and inspire all of our stakeholders to join us on our journey to Build a Better World.

by Schotensten



### **BUILDING A BETTER WORLD HIGHLIGHTS**

**95%** of jeans are Real Good Møre than **50%** of AE and Aerie styles are Real Good

3.5 billion

gallons of water saved by jeans factories since 2017

### 58% of cotton

more sustainably sourced through the Better Cotton Initiative

### **47%** of executive leaders identify as female

# **88%** of the Board of Directors

are independent

## 40 million

**meals donated** to Feeding America over the last two years

**26% of electricity** in owned or operated locations is sourced from renewable energy

50% of the Board of Directors are diverse, defined by gender

and/or ethnicity

**15 associates** awarded a scholarship as part of our **\$5 million** commitment to **AEO's Steven A. Davis Scholarship** for Social Justice

## **Over \$46 million**

donated to charitable organizations championing mental health, youth empowerment, education and the environment since 2012

## **OUR JOURNEY**

Pursuing positive returns for AEO shareholders means doing so with our focus squarely on how we treat people and the planet, while operating with the very best practices.

### About American Eagle Outfitters, Inc.

American Eagle Outfitters, Inc. (AEO) is a portfolio of unique, loved and enduring brands. We provide a welcoming and engaging customer experience – and we embrace all. Merchandise assortments consist of high-quality, on-trend apparel, intimates, activewear, accessories, and personal care products for women and men. We are a true omni-channel retailer with a global reach. Our brands are connected under the core tenet of REAL, which is optimistic, empowering and celebrates individual self-expression. That power and authenticity drives us to create a positive impact across every facet of our business, brands, and products.

We are a company led by purpose. Over ten years ago, we introduced AEO Better World – an initiative grounded in social responsibility and giving back to our communities. Across our brands, we support a number of important causes that are meaningful to our customers and associates. We operate with integrity and a strong set of values, which is ingrained across our business and in how we treat our associates, business partners and customers.

Over the years, our focus has expanded to include strong commitments to protect our planet. In 2019 we established goals to reduce water usage and greenhouse emissions. Our sustainable product line, Real Good continues to grow across brands, driving us to formalize our strategies, set clear and measurable goals and share our progress through reporting that aligns with the industry's most comprehensive frameworks.

### Led by Purpose

Our mission is to profitably grow AEO and our portfolio of brands in a socially responsible and sustainable way for the **benefit of all of our stakeholders**.

We are guided by optimism and believe that when people are empowered, they can change the world and be their real, authentic selves.



### **AEO AT A GLANCE**

Founded **1977** 

NYSE: AEO

**41,000** global associates

**\$5 billion** in revenue

**\$1.8 billion** in digital sales

**1,300** global owned & licensed retail stores

80+ countries where our brands are sold





**Stop Antisemitism** 

**'A' rating** for response to antisemitism in corporate America



Human Rights Campaign Score of 90 – Corporate Equality Index



**Fast Company #25** – 100 Best Workplaces for Innovators 2021 Caring for our People: AEO is highly recognized for creating an innovative, inclusive and rewarding corporate culture.





# Fueled by optimism, our brands are designed to empower our customers to be their real, authentic selves.



### AMERICAN EAGLE

## We are a leading American jeans and apparel brand that is true in everything we do.

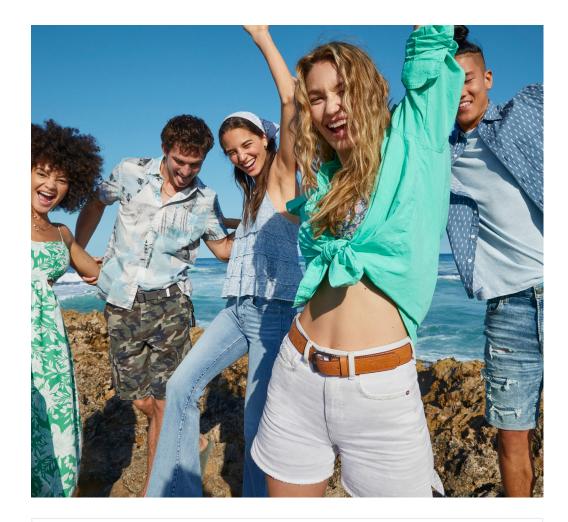
The go-to destination for casual style, embraced by generations of youth since 1977. We are rooted in authenticity, powered by positivity and inspired by our community. Our collections are designed to inspire self-expression and empower our customers to celebrate their own uniqueness. We have broadened our leadership by producing innovative, sustainable fabrics and using the highest environmental standards through our Real Good promise.

"American Eagle has been a trailblazer for inclusion and diversity. From our earliest days, welcoming and embracing all was core to our DNA and today it is a driving force for customer and associate connectivity."

Jay Schottenstein Executive Chairman of the Board and Chief Executive Officer



**4.8 billion** gallons of water saved through sourcing with Better Cotton



We support causes that stand for **youth empowerment**, **voter participation**, **mental health**, **education**, **inclusivity** and **our planet**.



### Built on a platform of power, positivity and no photo retouching—inspiring people to love their REAL selves.

Aerie is a fast-growing lifestyle brand offering intimates, apparel, activewear, and swim collections. With the #AerieREAL movement, we celebrate our community by advocating for body positivity and the empowerment of all women. As part of our Real Good promise, we create swimsuits, bras and underwear with materials made from recycled polyester, recycled nylon fabric or sustainably sourced cotton.



OFFL/NE by Aerie offers a complete collection of activewear and accessories made for **REAL movement and REAL comfort**. Built on the success of Aerie's leggings and sports bras, OFFL/NE's unique take on an active lifestyle celebrates REAL life– when some days you feel like you can take on the world and other days you need that extra push to get off the couch. Our Real Good promise extends to the OFFL/NE collections with some of our best-selling fleece, leggings and tees made with the planet in mind.



**10.9 million** plastic bottles used in recycled polyester



"We were the first to celebrate real women, natural unretouched beauty and body positivity through the #AerieREAL movement. Inspiring others to be confident and amplifying real voices is at the heart of everything we do."

Jennifer Foyle President, Executive Creative Director—AE & Aerie

We champion **women's health** and **wellness**, **empowerment**, **inclusivity** and **sustainability**.

unsubscribed

### A truly unique brand offering consciously-made, slow fashion with timeless clothing and accessories.

Unsubscribed offers one-of-a-kind vintage pieces that represent socially conscious and ethically produced practices. Each store is a unique experience that respects and highlights the heritage of the space and the surrounding community. We are making wise choices through planet-first practices, emphasizing local makers, natural fibers, and a desire to produce pieces that stand the test of time in both style and quality. "Unsubscribed is about slowing down, celebrating the beauty of modern simplicity and embracing sustainable fashion through timeless collections where less is more."

Jennifer Foyle President, Executive Creative Director— AE & Aerie





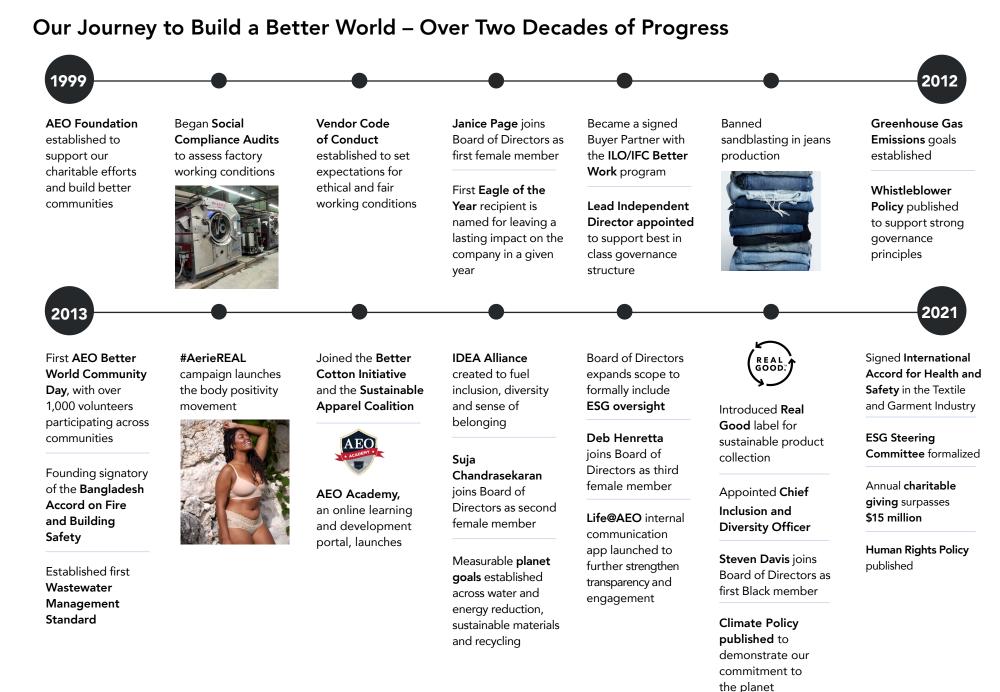
"Todd Snyder is the style destination for the modern gentleman. And being stylish today is about more than looking good; it's about doing what's right. That's why our collaborations with organizations that promote acceptance and equality are incredibly meaningful."

**Todd Snyder** Executive Vice President - Chief Brand Officer

### TODD SNYDER NEW YORK

A premium menswear brand informed by heritage, yet updated for today, with an emphasis on versatility and comfort.

Todd Snyder offers signature essentials, statement pieces, custom suiting and iconic accessories reflective of quintessential American style. From bespoke tailoring to innovative capsule collections—good style can be attainable and playful.



### 13

### As we focus on growing our brands and generating shareholder returns, our corporate strategy and culture are rooted in ESG initiatives.

Building a Better World guides us to improve our performance through environmental initiatives to protect our planet, social responsibility efforts to improve the lives of people, and governance practices to operate ethically and with integrity. With the publication of this report, we are committed to greater transparency, communication and standardized reporting of our progress.

"Our efforts to protect the planet, serve our people and operate with the very best practices, are woven throughout the fiber of AEO – and an important part of every decision we make."

#### Janice Page

Independent Director & Chair— Nominating, Governance and Corporate Social Responsibility Committee

### **ESG OVERSIGHT GOALS**

- Ongoing prioritization of ESG initiatives and considerations across company strategy
- Continued transparency and alignment with the most up-to-date and comprehensive reporting standards



**BRANDS • OPERATIONS • PEOPLE • PLANET • PRACTICES** 

## ESG Oversight and Collaboration Setting Best Practices

As a company built on inclusivity, we know that our real opportunity to Build a Better World is by collaborating together to make a difference. This includes cross-functional teams across multiple levels of the organization to encourage diverse input and multiple points of view on our Planet, People, Practices initiatives. In Fiscal 2021, we established both Board and Committee oversight of these initiatives, as well as an internal management-led Steering Committee.

Over the past several years we have formalized our ESG program with increased oversight and collaboration across the organization.



### **MULTI-LEVEL FOCUS**

**Board of Directors** 

**Executive Leadership Team** 

ESG Steering Committee

ESG Working Groups

Three board committees provide oversight of our ESG activities and measurement, each reporting quarterly to the full Board

#### Nominating, Governance and Corporate Social Responsibility Committee

Reviews Environmental Impact, Culture/IDEA, Human Rights, Charitable Giving, Board Structure and Governance Issues, and Public Policy

#### Audit Committee

Monitors Privacy and Data Security, Anti-Corruption and Bribery, Business Ethics and Integrity, Responsible Innovation, ESG Measurement, Controls and Reporting

#### **Compensation Committee**

Oversight of Human Capital Management Disclosures, Executive Compensation and Employee Well-Being

### **Material ESG Topics**

Through a comprehensive materiality assessment, we identified the ESG topics that we believe are most important to our associates, customers, partners and shareholders.

As part of our continuous journey to Build a Better World, we began conducting routine comprehensive materiality assessments in 2020 to identify the ESG topics of most importance to our business.

In 2022, we engaged a nationally certified women-owned ESG consulting firm to lead a material topic update. This included executive interviews, an associate survey and analysis of customer and industry data. We also gathered feedback from the majority of our shareholders on ESG topics most important to them. Ongoing engagement with key investors remains a priority as we continue to drive our initiates forward.

A complete list of material topics and definitions can be found in the Appendix.

Delanet

### Climate

Climate action Energy & emissions Biodiversity

**Circularity** Circular economy Packaging Waste

**Resource Management** Sustainable materials Water stewardship Chemicals management



### ♀ PEOPLE

Human Rights in the Supply Chain Forced labor Labor conditions Gender equity

### Human Capital Management Inclusion & Diversity Health, safety & wellbeing Fair wages Employee engagement, development & recognition

**Community Impact** Community engagement Charitable giving Women's empowerment

**Consumer Trust** Product quality & safety Consumption behaviors Body image

### **PRACTICES**

**Responsible Businesses** Ethical and transparent business practices Privacy & data security

Supply Chain Management Logistics Responsible buying Traceability



## PLANET

Protecting our planet means taking bold actions within our operations and using our influence to help drive meaningful change across our industry.

### **Building a Better Planet - Sustainability Goals**



### Water Reduction

Reduce water use per jean by 30% by 2023 from a 2017 baseline year

Recycle 50% of total water used in denim laundries by 2023

Apply AEO Wastewater Management Standard to 100% of strategic water-intensive factories, mills and laundries by 2023



### **Energy Reduction**

Achieve carbon neutrality across owned or operated facilities (offices, stores, distribution centers) by 2030

Reduce carbon emissions 40% by 2030 and 60% by 2040 in AEO's manufacturing from a 2018 baseline year



### **Sustainable Materials**

Use 100% sustainably sourced cotton by 2023

Use 50% sustainable polyester by 2023

Ensure 100% of viscose is from non-endangered forests by 2023



#### **Reduce & Reuse**

Recycle apparel waste

Reduce plastic packaging or move to alternatives with less impact

Convert all labels to sustainably sourced materials

In 2019, we introduced specific, measurable climate goals. We are making excellent progress and remain focused on achieving our targets.

Our journey to protect our planet began many years ago. In 2013, we introduced our first set of targets to reduce greenhouse gas emissions within companyowned operations. Several years ago, we expanded the scope of our goals to include indirect emissions from the inputs and manufacturing of our products as well as goals for water stewardship. Our GHG goals have been approved by the Science Based Targets initiative, the primary organization verifying the validity of GHG targets and alignment with the Paris Agreement. AEO recognizes the scientific consensus that climate change is real and significantly impacts our world.



### A Decade of Water Leadership

We are committed to protecting one of the earth's most precious resources.

Jeans manufacturing is a water-intensive process and with worldwide access to clean water being crucial, AEO has been on a continuous journey to reduce the amount of water used to create our products. We are proud of our progress to date and we will continue to expand our targets on water reduction.





We have incentivized our manufacturing partners to contribute to water conservation. They have not only met our expectations but have gone well beyond what we would have thought possible."

Mark Rose Senior Vice President— Global Sourcing & Production Our progress on water reduction has been significant. We will continue to set the bar higher and lower our impact through innovation and new technologies.

In 2013, the AEO Wastewater Management Standard was created to provide factories with guidance on how to properly manage water and make sure the water leaving our factories does not pollute the environment.

In 2017, we launched the Water Leadership Program. This initiative set standards for our jeans factories and mills on wastewater, water reduction, water recycling and chemical management. Each year, our expectations increase as we work with our factories toward meeting our overall water goals. Factories that meet our requirements receive higher scores on our vendor scorecard. They are prioritized for receiving business and qualify for our Real Good label. This incentivizes our partners to focus on waterreduction investments including computer-controlled washing machines that use a fraction of the water used by conventional washers, as well as other specialized treatment technologies such as nebulization, lasers and ozone. Today, many of our laundries use Jeanologia's Environmental Impact Monitoring (EIM) software as an initial step towards measuring and building more sustainable processes.



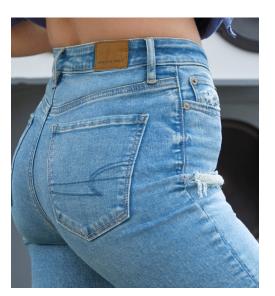
EIM software assesses the environmental impact of the garment finishing process in four areas: water consumption, energy consumption, chemical use- and worker health.

### WATER REDUCTION BY THE NUMBERS

**3.5 billion** gallons of water saved by jeans factories in total since 2017

**100%** of eligible jeans factories now recycle water back into production

**12 gallons** of water reduced per AE jean, on average compared to 2017



### **Sustainable Materials**

We are working to increase the use of sustainable materials in our products, including recycled, organic and other sustainably sourced fibers, and eliminate materials sourced from endangered forests.

Cotton, polyester, and man-made cellulosic fibers (MMCFs) make up 82% by weight of the materials we use to make our products, with cotton alone representing 57% of our total material usage. To continually improve and innovate, we participate in the following industry-leading initiatives.

### **b**etter cotton

Since 2015 we've partnered with Better Cotton to support more sustainable practices, working towards cotton farming becoming a more climate-resilient, environmentally conscious and responsible industry.



In 2019, we joined Textile Exchange, which guides brands, manufacturers and farmers to more purposeful production. The shared resources that TE offers helps to guide our strategies. FIRST

We work with the First Mile initiative to use recycled polyester made from responsibly collected bottles from Haiti, Honduras, and Taiwan. This program supports income generation for people around the world and keeps plastic waste out of landfills and oceans.

### canopy

The world's Ancient and Endangered forests are irreplaceable. We work with the CanopyStyle initiative to eliminate the use of these fiber sources from our clothing– expanding our innovative solutions for viscose and rayon.





"Using materials that lessen the environmental impact is vital to achieving our targets for water, carbon and waste reduction. We continue to develop innovative technologies with sustainable materials in mind."

**Michelle Tarry** Vice President, Responsible Sourcing & Sustainability

## Real Good. Made with the Planet in Mind

In 2020, we launched our Real Good label—apparel designed with the planet in mind. Our growing assortment of products under this label include sustainably sourced cotton tees, recycled nylon intimates and sustainably manufactured jeans.

Real Good jeans are made in factories and mills that meet our Water Leadership Program standards, including criteria for water recycling, restriction of hazardous chemicals in wastewater, and water reduction in production.





### Other apparel under the Real Good label is made from a majority of more sustainable preferred fibers, or through sustainably sourced material programs. Examples include:

- In 2021, Aerie's #1 selling Sunnie bra collection was transformed to use recycled nylon
- Aerie swim fabrics have been elevated to include Real Good options that contain recycled polyester and nylon
- Aerie Play leggings are made with recycled polyester from First Mile™
- The AE super soft slub tee is sourced through Better Cotton from growers using sustainable farming techniques

"Every product design decision begins with sustainability in mind. We've made great progress expanding Real Good across assortments and brands, and we will continue to set the bar higher as we strive to make products our customers love while minimizing our impact on the environment."

#### Jennifer Foyle

President, Executive Creative Director— AE & Aerie

### REAL GOOD BY THE NUMBERS

**1.5 billion** gallons in total factory water savings in 2021

95% of AE jeans

More than **50%** of AE and Aerie product

Used the equivalent of **129 million** plastic bottles in recycled polyester

### **Climate: Energy and Emissions**

### We developed a targeted, feasible approach to reduce emissions across our operations.

Energy efficiency and reduction are a central component of our journey to reaching our goals and science-based targets. **In 2019 we made a commitment to use 100% renewable energy in our owned or operated facilities by 2030.** We are proud to note that our corporate office in Mexico, our largest distribution center in Hazleton and the Quiet Platforms Dallas facility are LEED (Leadership in Energy and Environmental Design) certified. Additionally, new stores are being built with an Energy Management System (EMS) that optimizes energy usage.

### We are taking numerous steps to reduce emissions in our supply chain, including

- Joining the United Nations Fashion Industry Charter for Climate Action
- Collecting metrics on supplier energy performance via the SAC's Higg Facility Environmental Module to measure the environmental impacts of factory operations at over 300 factories, mills and laundries
- Launching the AEO Carbon Leadership (CLP) Program for strategic factories that represent approximately 80% of our procurement volume to encourage suppliers to develop their own GHG inventory, commit to reduction targets, and develop long-term climate-mitigation plans
- Partnering with the Apparel Impact Institute (Aii) to implement factory improvement programs, including Carbon Tech Assessment in-depth consultations, to identify opportunities for energy reduction, and carbon reduction goal setting by factories and mills

### RE100 °CLIMATE GROUP

AEO is committed to achieving carbon neutrality across all of our owned and operated facilities and associate business travel by 2030 by sourcing 100% renewable energy.



Along with other fashion stakeholders, AEO is committed to holistic climate action and supporting the ambition of the Paris Agreement.



### Reducing Environmental Impacts through Efficient Logistics

Our 2021 acquisitions of AirTerra and Quiet Logistics to form Quiet Platforms, a wholly-owned subsidiary of AEO, has helped us improve service and reduce packaging miles traveled. By optimizing inventory placement and consolidating orders into fewer shipments, we are reducing miles traveled and continuing to decrease carbon emissions. Within a year, the total distance traveled from distribution centers to customers decreased by 27%, with a 17% reduction in related emissions.

### **Circularity and Waste Reduction**

Circularity starts with design—making products that are made to last and creating options to re-engage them over time.

### THE JEANS REDESIGN

### Ellen MacArthur Foundation's Jeans Redesign Project

In 2021, American Eagle launched its AE x The Jeans Redesign Collection. The collection was designed using some of the industry's most progressive guidelines based on the principles of a circular economy, created by the Ellen MacArthur Foundation and over 80 industry experts. The collection placed a strong emphasis on durability, recyclability, material health, and traceability.



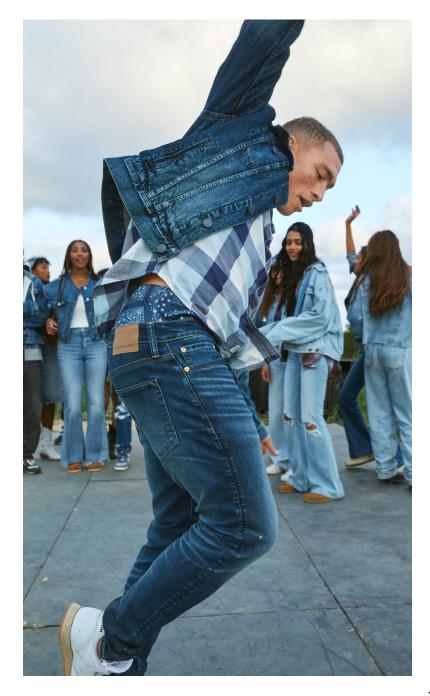
By partnering with innovative organizations such as **Fabscrap**, we provide a home for fabric scrap and samples used in our design process.



In collaboration with **Cotton Inc.'s Blue Jeans Go Green program**, AE offers customers incentives to dispose pre-loved denim in stores. Since 2014, we have recycled more than 569,000 pairs of jeans through the program.



American Eagle and Aerie partner with **Give Back Box** to make donating gently used clothing, shoes and accessories easy for our customers.



## PEOPLE

Caring for people is at the heart of every decision we make. We lead with purpose and inspire our associates and communities to make a difference with positive actions.

### Building a Better Workplace and Community -Social Goals

- Improve hiring diversity in overall hires each year
- Aim to increase Persons of Color (POC) representation for all Director and above
- Build the pipeline of future and emerging leaders by increasing POC representation in jobs filled through internal promotions and transfers by 2025
- Increase associate participation for the "Count Me In!" campaign by 15% annually
- Amplify charitable giving impact through the establishment of new programs and partnerships
- Contribute **100,000 hours** of service by AEO associates to local communities by 2030
- Strengthen the impact of the AEO Steven A. Davis Scholarship for Social Justice by mentoring and advancing the careers of scholarship recipients

We place people at the center of all our decisions. We are continually reimagining connection and collaboration to empower our associates, uplift our customers, and meaningfully support our communities.



## Our People and Values Are at the Center of Everything We Do

Empowering our associates creates positive impacts across our company and our communities.

### **OUR VALUES**

#### People

We believe Inclusion, Diversity, Equity and Access are the foundation to our REAL culture. We empower our associates so that they can achieve exceptional results for the business, our customers and our communities.

#### Innovation

We are curious and change-oriented, constantly looking for ways to improve ourselves, the business and our planet. We make decisions in the face of ambiguity and take calculated risks in order to better serve our customers and our communities and protect our planet.

#### Passion

We are excited about the company's direction and our future. We relentlessly pursue solutions to challenges and issues with a positive outlook.

### Integrity

We are honest and authentic. Even in the face of difficulty, we maintain the highest ethical standards. We care deeply about people and our planet and will keep them at the center of all we do.

### Teamwork

We celebrate when goals are achieved. We are collaborative and inspire others to deliver against business objectives.

"Our people are our greatest asset, and we continually strive to ensure we are listening, learning, growing and doing good together. I am proud to be part of the strong culture we have built at AEO, where associates feel a true sense of belonging and are given the opportunity to develop their careers."

#### Marisa Baldwin

Executive Vice President, Chief Human Resources Officer



### Our Culture is a Competitive Advantage

Caring for our people and fostering a strong workplace is a top priority and key to our success.

### Advancing Our Culture

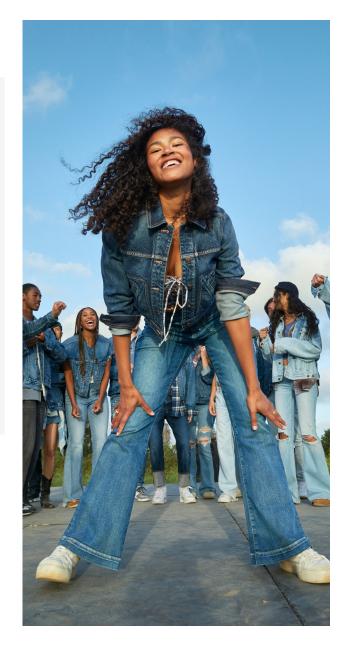
We all have a vital role to play in creating an environment where everyone feels empowered, respected and recognized. As we continue to grow as a community, we promote individuality and self-confidence. At AEO, we are continually:

- Listening to our associates, customers and candidates through annual culture surveys, exit surveys, Glassdoor reporting, LinkedIn responses and hotline reporting; we also conduct open door engagement, companywide town halls and roundtables.
- **Observing** who we are and what our associates are doing by regularly reviewing our demographic data and retention rates.
- Supporting a positive company culture through programs that promote our strong values and create leadership development opportunities, work-life integration, family support, well-being, fair pay initiatives, and inclusion and diversity programs.
  We celebrate and reward milestones and accomplishments through our AEO ICON Award, Corporate Service Awards, REAL Deal, and Operating Committee recognitions.
- **Informing** and clearly communicating our values, modeling the behaviors we expect, and providing training as well as feedback.

### Promoting Health, Safety & Wellbeing

Our associates' mental and physical wellbeing is a top priority. In 2021, we opened three new AEO Real Care Health Centers, giving us a total of four health centers located in two corporate offices and both U.S.-based distribution centers. Each center has an onsite registered nurse, offering non-acute medical services, as well as virtual specialist and doctor visits for all associates working at these locations.

We also support our associates and their families with numerous benefits focused on health, mental wellness, and financial and emotional wellbeing.



### **Our Total Rewards Approach**

Reinforcing the company's corporate social responsibility priorities, we have included our People, Planet, and Practices objectives as a part of our associates' annual performance reviews.

We support our associates holistically through competitive compensation and access to resources that enhance their lifestyles. We pay our associates fairly and equitably, and reward associates for delivering results, through straightforward compensation programs composed of four key elements: competitive base pay rates, incentive bonuses, annual stock awards and extensive benefits that range from a variety of medical, dental, and vision plan offerings to a gym/online fitness discount program and pet insurance.



2021 AEO Icon Recipient, Mathew Lee (center) pictured with his campaign team.

### Engaging, Developing & Recognizing Our Associates

Our culture provides an environment where we learn and grow, support innovation, and **empower our people to achieve outstanding results**. Many of our talent management resources and programs allow associates to achieve personal and career growth. For example, AEO Academy provides eligible associates with continuous online learning opportunities:

- 1,000 modules, completed 1.1 million times during fiscal 2021
- 8.9 million total views since the fiscal 2019 launch

Our consistent talent reviews, performance evaluations, equitable pay practices and succession planning in fiscal 2021 contributed to:

- A full-time voluntary turnover rate, including our store associates, of approximately 30% (consistent with our retail peer group and compares to a 25% five-year company average)
- A full-time promotion rate of approximately 28% (compares to a 23% five-year company average)

In 2021, we introduced two new successful mentorship programs developed with IDEA (inclusion, diversity, equity and access) in mind:

- Close Knit Co-Mentorship Program pairs associates from different departments, levels, and experiences to form enriching relationships across the business to foster an inclusive culture and an appreciation for diverse perspectives
- Personal Retail Enrichment Program (PREP) connects associates to college students from underrepresented groups within retail, to provide them with both professional and personal development

### **IDEA:** Inclusion, Diversity, Equity and Access

We are on a continuous journey to enhance the way in which IDEA is embedded in the everyday actions of our business and the experiences of our associates.

- Inclusion: AEO will provide an environment where all associates feel a sense of belonging and are able to succeed as their authentic selves
- **Diversity:** Difference and individuality make AEO stronger, higher-performing and more innovative
- **Equity:** AEO is committed to fairness in policies, practices, opportunities, and outcomes
- Access: Barriers (both physical and non-physical) should be eliminated to allow stakeholders the ability to participate in, and realize, all that AEO has to offer





### Building a Better Workplace Through Inclusion & Diversity

"I am proud to lead a passionate team dedicated to building a better workplace that empowers AEO associates to think inclusively, succeed as their authentic selves and realize their full potential."

#### **Terry Roberts**

Vice President—Employment Law and Chief Inclusion and Diversity Officer

AEO appointed a Chief Inclusion and Diversity Officer in 2020 and established a formal IDEA department focused on three key pillars: hiring, community, and development. The department has been instrumental in ensuring that AEO continually leads with purpose, uses positive actions to inspire others and remains dedicated to breaking down the inequalities around us.

#### In 2021, AEO:

- Increased hiring rates and representation of Persons of Color across each of its business units (corporate, stores, and distribution centers)
- Launched the first IDEA Annual Report to reflect on the important work we have done and our journey forward as we continue to build a future that integrates inclusion, diversity, equity and access into everything we do
- Implemented the first Inclusion & Diversity Survey to gain valuable insights into what is most meaningful to our associates in building an inclusive culture that values belonging and individuality
- Piloted a new interview scorecard and training guide focused on ensuring a more equitable and consistent assessment of candidates

### **IDEA Alliance and Guiding Principles**

We are a community of unique backgrounds, opinions, voices, talents and skills. In 2018, a group of associates, genuinely passionate about inclusion and diversity, founded the IDEA Alliance to ensure everyone feels respected and empowered. This created a foundation for the guiding principles we live and work by today.

### Hiring

- Ensuring candidate diversity in our recruiting process through our commitment to hiring a diverse workforce, welcoming all the unique contributions that our associates bring.
- Curating interview panels with associates from many different backgrounds.
- Strengthening our relationships with community organizations and Historically Black Colleges and Universities.
- Incorporating inclusive leadership and unconscious bias training for all hiring managers.

### Community

- Fostering a culture of inclusion and a true sense of belonging. With the freedom to be themselves, AEO associates feel valued and are appreciated for their contributions.
- Making a lasting impact in our communities, the AEO Foundation and our corporate charitable giving program has supported the Anti-Defamation League (ADL), The Pittsburgh Promise, Dress Up for Downs, It Gets Better Project, and Big Brothers Big Sisters Workplace Mentoring, among others.

### Development

- Creating an inclusive and supportive workplace through educating our workforce, at all levels, on important topics and issues for marginalized communities.
- Continuously improving our talent development process, performance metrics, mentorship opportunities, and people analytics to ensure our associates achieve personal and career growth while at AEO.
- Strengthening our practices with inclusive leadership training and open forum discussions.

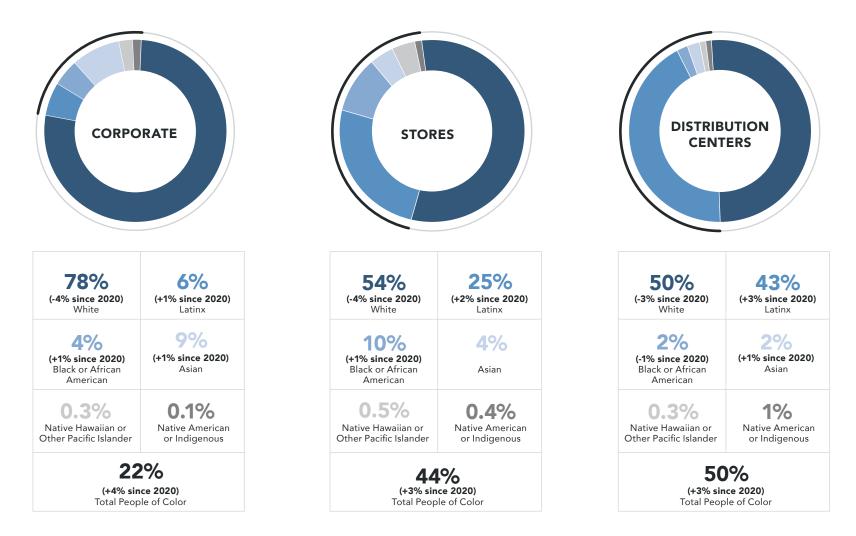






### **People Data**

AEO has transformed the way in which inclusion and diversity is embedded in the everyday actions of our business and experiences of our associates. We are making decisions for our future, not just the present. Demographic information helps ensure transparency as we strive to increase diverse representation across our community of associates.



Notes: The demographic information reflects the voluntary racial identifications made to the company by AEO associates. The percentage of Total People of Color (POC) in our associate population has been calculated as that portion of the population that does not identify as White.

### **Associate Networks & Connections**

A sense of belonging is critical for associates to bring their whole, authentic selves to work each day.

These shared resource interest groups, tied to AEO's purpose, values and corporate responsibility promote educational educational opportunities, foster a strong community and culture, and build a sense of belonging.

AAPI Connection	REAL Black Alliance
AEO Green Team	REAL Parents
AEO REAL Jewish Connection	The REAL Pride Network
The Anti-Racism Connection	Veteran & Military Employee Resource Group
New-ish to Pittsburgh	Women@AEO



Provides a supportive community that acknowledges, celebrates, and nurtures the realities of working parents.

# THE **REAL PRIDE** NETWORK

Welcomes all LGBTQ+ associates and allies in a safe, supportive space to advocate for equality and justice in the workplace and beyond.

#### Working Together to Create Meaningful Change

AEO Networks and Connections share the company's values and passion for our associates by inspiring real change within the organization. In 2021, AEO announced two new family planning programs based on ongoing dialogue with the REAL Parents and REAL Pride networks. The unique perspectives of these groups are vital in guiding company decisions to ensure AEO offers benefits that are important to associates and their families.



Members of the REAL Parents network with their children at a "Bring Your Child to Work Day" event.

### Caring for Our People: Human Rights in Our Supply Chain

### AEO's positive corporate culture and strong governance extends across our supply chain.

Our Human Rights Commitment and Code of Conduct guide how we manage and partner with our external suppliers. We work closely with over 300 manufacturers and factories in over 20 countries around the world. We do not own or operate any factories, so it is important to develop trusted relationships with our suppliers to responsibly make our apparel.

#### Factory Inspection, Scoring and Improvement

We uphold an extensive factory inspection program to monitor compliance with our Code of Conduct. New factories must pass an initial inspection and all the apparel factories we actively source from are visited every year by our internal team or third-party auditing partners.

Since 2013, our supplier scorecard has helped to measure our supplier's factory compliance and improvement and now includes a Responsible Sourcing and Sustainability score.



"We are dedicated to upholding global human rights, which is fundamental to living our values wherever we do business. This commitment applies to our operations, our associates and our partners."

Michael Rempell Executive Vice President—Chief Operations Officer



Better Work – a partnership between the United Nation's International Labour Organization (ILO) and the International Finance Corporation (IFC), a member of the World Bank Group – brings together all levels of the global garment industry to improve working conditions and respect labor rights for workers, while boosting the competitiveness of apparel businesses. AEO is a Better Work global partner with active collaboration at the national level in Bangladesh, Vietnam, Cambodia, Indonesia and Jordan.

### **Code of Conduct**

AEO is dedicated to the highest level of social and environmental responsibility. Based on internationally accepted standards, our Code of Conduct includes standards pertaining to:

- Laws and Regulations
- Discrimination
- Harassment and Abuse
- Forced Labor
- Wages and Benefits
- Health and Safety
- Child Labor
- Environment
- Hours of Work
- Monitoring and Transparency
- Integrity
- Freedom of Association
- Subcontracting

## We are committed to safe working conditions, supplier relations and human rights across our supply chain.

We ensure our partner factories are providing a safe work environment, which includes the following actions:

- Since 2017, disclosing the steps we take to mitigate the risk of slavery and human trafficking in our supply chain through our joint California Transparency In Supply Chains Act / UK Modern Slavery Act.
- In 2018, committing to the American Apparel & Footwear Association/Fair Labor Association Apparel and Footwear Industry Commitment to Responsible Recruitment to address forced labor risks for migrant workers.
- In 2019, implementing a Forced Labor and Migrant Worker Policy to ensure protection from exploitation for migrant workers.
- Since 2020, prohibiting the manufacture of any product or the use of any raw material from the Xinjiang Uyghur Autonomous Region in China, due to allegations of forced labor.

#### Health and Safety

Requirements are in place for our Strategic Apparel Suppliers to comply with national building requirements and fire codes, and to provide training for their workers on safe workplace practices.



In 2013, AEO was a founding signatory of the Bangladesh Accord on Fire and Building Safety - an unprecedented independent, legally binding agreement to build a safer and healthier ready-made garment industry. We subsequently signed the 2021 International Accord for Health and Safety in the Textile and Garment Industry to continue this vital work. AEO has also launched its own Global Fire and Building Safety guideline and has provided training and conducted inspections focused on fire and building safety in factories in Pakistan and India.

In 2021, we published a **Human Rights Commitment** informed by our values as well as the International Labor Organization's Declaration on Fundamental Principles and Rights at Work, the United Nations (UN) Declaration of Human Rights, and the UN Guide for Developing a **Human Rights Policy**.

### Partnering with Factories on Worker Voice

We approach our factory relationships from a long-term perspective, collaborating to foster an environment in which workers feel comfortable and have constructive channels to raise and discuss concerns:

- In 2015, we introduced the Worker Voice Program to better understand factory workers' perceptions and feelings.
- In 2018 we launched a project with 14 factories in China to create elected workermanagement committees to monitor and oversee responses to worker concerns.
- In 2019, we became a partner of Better Work Academy to leverage our efforts globally and transform the apparel industry's approach to improving working conditions and enhancing worker wellbeing.





#### **Empowering Women**

Investing in women workers through health, life skills, and gender equality training, and increasing women's access to leadership opportunities are key priorities for AEO.

Our partnership with BSR's HERproject, a collaborative initiative that strives to empower low-income women working in global supply chains, has played a critical role in driving this agenda forward.

Since our first launch in Cambodia in 2013, AEO has partnered with 31 factories in Bangladesh, India, Indonesia, and Vietnam to support various programs (i.e., HERhealth, HERfinanace, and HERrespect), reaching more than 50,000 workers.

When the pandemic limited in-person training, AEO supported the development of "HERessentials," a digitalized package of critical resources for women workers during a time of crisis.

In 2021 and 2022, we also invested in Empower@Work, a new and collaborative global supply chain initiative that HERproject is also part of. Empower@Work supports women workers in factories, focusing on health, financial planning, and gender equality.







# **Consumer Trust**

Since 1977, AEO has created merchandise and a brand experience with an unwavering commitment to authenticity and quality while providing value to our customers.

#### **Product Quality and Safety**

AEO has been built on more than 38 years of customer focus, dedication and innovation to create products that meet or exceed our high standards for quality and safety, producing merchandise that is made to last.

AEO is committed to eliminating all poly- and perfluorinated alkyl substances (PFAS) from our products by 2024 with the benefits of this extending to both our customers and the environment.

We also take measures to combat the worldwide problem of counterfeit merchandise. By recording trademarks and intellectual property, and participating in numerous law enforcement actions, we help our customers receive authorized merchandise made to the highest standards.



# Partnerships That Make a Difference

AEO supports numerous causes that inspire today's youth to be the change they want to see in the world.

NEDA Feeding hope

Aerie was the first national retailer to support the National Eating Disorders Association.



Bring Change to Mind (BC2M), a nonprofit dedicated to ending the stigma around mental illness, received the largest contribution in the charity's history from AEO this year.



As the largest contributor to the It Gets Better Project over the last five years, AEO has made a strong commitment to uplifting, empowering and connecting LGBTQ+ youth to provide hope, encouragement and community worldwide.



Special **Olympics** 

OFFL/NE by Aerie celebrated a Global Week of Inclusion by honoring Special Olympics athletes with the help of Olympic gymnast, activist and #AerieREAL Role Model, Aly Raisman.



Since 2005, Aerie has raised nearly \$2.5 million and shared important resources to help young women educate themselves and take charge of their breast and ovarian health.

# FEEDING AMERICA

We are working to end hunger through our partnership with Feeding America and Food Banks Canada. "Being an #AerieREAL brand partner has been so empowering for me. I've seen a transformation within myself through body acceptance, speaking my truth and being my authentic self. I am proud to join Aerie in support of Special Olympics to create a community that fosters inclusion and inspires fellow women athletes to celebrate their unique abilities."

**Aly Raisman** Gymnast & Advocate

# the pittsburgh promise

Since 2010, AEO has pledged more than \$2 million toward post-secondary education scholarships to graduating high school seniors within the City of Pittsburgh.

# (C) HEADCOUNT

We encourage our customers and associates to use their voice to register to vote and participate in democracy.

# Supporting People and Strengthening Our Communities

#### **Charitable Giving**

Through the AEO Foundation, we have been providing consistent annual grants to support our communities and numerous organizations since 1999. This is enhanced by our corporate giving initiatives which fund key brand and charitable partnerships. We're proud of how we leverage our reach to generate awareness for many important causes through matching gift programs, customer activations, community grants, in-kind donations, and strategic charity partnerships.

#### 2021 Charitable Giving Summary

Last year, we donated nearly \$16 million in cash and in-kind contributions to causes that reflect our optimism and passion for building a better world. This included donating 40+ million face masks to Good360 to support the fight against COVID-19 in underserved communities across the country and the globe and providing grants to 99 non-profit organizations across the U.S. and Canada through the AEO Foundation.



Chamara Eckerd College

Brandon Wesleyan University

Angelyvette PA College of Technology

"I am truly honored to work alongside our incredibly caring and charitable associates. Their energy for giving back in our communities and supporting those in need through volunteer efforts and financial donations makes me proud to work for AEO."

#### Marcie Eberhart

Senior Director - Corporate Social Responsibility and the AEO Foundation



#### Advancing Racial Equality

One of the most exciting initiatives was the creation of the REAL Change Scholarship for Social Justice, which was recently renamed in honor of the late Steven A. Davis.\* This is a \$5 million commitment to advance educational opportunities for AEO associates who are actively driving anti-racism, equality and social justice initiatives. In 2021, the inaugural class of 15 recipients each received \$10,000 per year, with eligibility for up to \$40,000 for higher education.

\*AEO Board Member, Steven A. Davis passed away in July 2022. Additional information can be found on page 47.

# We give back and roll up our sleeves to make a difference in the communities where we live and work.



#### **AEO Community Day**

Each year associates participate in AEO Community Day, a day dedicated to volunteering and giving back to local communities. Since its establishment in 2013, AEO associates have logged more than 20,000 volunteer hours to non-profit organizations from Pittsburgh to Shanghai. Associates participate in various volunteer activities like park beautification, trash clean-up, and working at local food banks.

#### "Count Me In!"

A charitable payroll deduction program that allows associates to make a donation to support the AEO Foundation's community grants program. Since 2015, AEO associates have personally contributed nearly \$1 million to non-profit organizations which are empowering youth in our local communities.





#### **Helping Hands**

A program funded by contributions from associates to support fellow associates experiencing severe personal tragedies such as house fires, the death of an immediate family member, and disaster relief, among other needs. In 2020, the AEO Foundation and Helping Hands established a COVID-19 Assistance Fund to support AEO associates and their immediate families.

BIC

# PRACTICES

Operating with integrity has been key to our success and continues to serve as the foundation of everything we do.

# **Corporate Governance and Board of Directors**

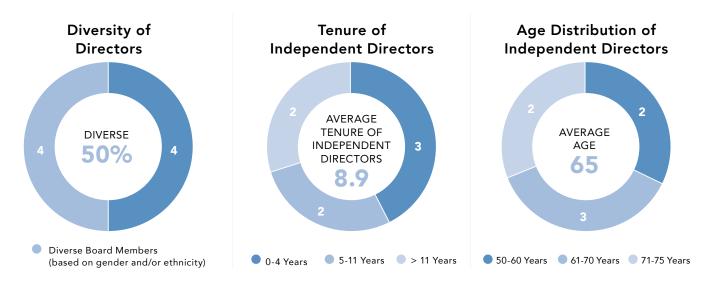
Our commitment to effective corporate governance and the highest ethical standards starts at the top with our highly engaged Board of Directors. We aim to do what's right to promote the long-term interests of our company and to maximize shareholder value.



Our Board of Directors is responsible for oversight, counseling and providing direction to the management of the company. The Board's primary areas of focus include strategy, risk management, corporate social responsibility, corporate governance and compliance, as well as evaluating management and guiding changes as circumstances warrant.



In our journey to build out a world-class public company governance structure, we have strengthened and developed a Board with a diverse set of backgrounds, skills, and experiences. We also promote diversity within Board leadership, as evidenced by Janice Page's service as Chair of the Nominating, Governance and Corporate Social Responsibility Committee.





#### Best Practices – Governance Goals

- Continue to prioritize minority representation in our Board of Directors to ensure diversity of backgrounds, experience and thought in the boardroom
- Maintain business integrity through a majority independent Board of Directors
- Uphold corporate governance best practices including sustaining high ethical standards, providing oversight through defined roles and responsibilities and driving accountability through regular and comprehensive disclosures
- Maintain consistent and open channels of communication and engagement with shareholders

# **Responsible Business**

We hold ourselves to the highest ethical standards, transparent business practices, and effective corporate governance to ensure that all business is conducted with the greatest integrity.

#### **Code of Ethics**

Integrity is one of AEO's core values: how we do business is just as important as what we do. Our Code of Ethics is built around four guiding principles:

- Accountability includes leading by example, asking questions, and speaking up with no fear of retaliation
- Being **respectful** means treating each other and our customers ethically and with dignity
- **Honesty** is inclusive of our anti-corruption and bribery policy as well as other financial subjects
- Being **authentic** includes customer privacy, security, product quality and other matters that can impact our reputation





# Our Policies: Planet, People and Practices

- AEO Training for Brand Ambassadors
- Anti-Boycott Policy
- Anti-Bribery & Anti-Corruption Policy
- Anti-Fraud and Financial Reporting Whistleblower Policy
- Climate Policy
- Code of Conduct
- Code of Ethics
- Customer Service
- Forced Labor and Migrant Worker Policy
- Human Rights Commitment
- Insider Trading Policy
- Open Door Reporting Policy
- Prohibited Sourcing Regions Policy
- Subcontracting Policy
- Workplace Culture Policy
- Zero-tolerance Harrassment and Discrimination Policy

# **Key Sourcing Policies and Protocols**

Our policies aid in fulfilling our commitments to responsibly operating our supply chain.

#### Uzbek and Turkmen Cotton Ban

In response to issues around forced and child labor practices, we have currently banned the use of cotton from Uzbekistan and Turkmenistan. Given the widespread improvements noted in Uzbekistan by the International Labor Organization (ILO) we are in the process of reevaluating our position to allow cotton verified and traced to sources meeting our standards.

#### Raw Materials and Manufacturing in the Xinjiang Uygur Autonomous Region in China

Due to allegations of forced labor, we prohibit the manufacturing of any product or the use of any raw material from this region.

#### **Animal Welfare Policies**

We oppose the inhumane treatment of animals and do not tolerate animal cruelty in the design, manufacturing or testing of our products, including our stance on specific materials and procedures.

#### Sandblasting Ban

In 2011, we banned sandblasting in the production of our denim as well as the presence of sandblasting equipment in any facility producing for us.

#### Supply Chain Security

Since 2004 AEO has been a certified, validated member of the Customs-Trade Partnership Against Terrorism program (CTPAT), a voluntary program offered by U.S. Customs and Border Protection (CBP) working with CBP to strengthen overall supply chain security. In 2016, we were accepted into one of CBP's Centers of Excellence and Expertise, the Apparel, Footwear, and Textiles Center.



#### Code of Conduct

We require our suppliers, sourcing agents, vendors, factories and their own suppliers to share our vision of ethical and fair working conditions. Our Code of Conduct outlines our minimum standards and is based on internationally accepted standards, including the International Labor Organization (ILO)'s core conventions and the Universal Declaration of Human Rights.

# **Data Privacy and Security**

Providing Data Privacy and Security protections for AEO customer information is critical to building and maintaining customer trust and supports our growth and success.

Customers entrust us with their personal information. It is our responsibility to safeguard that data as we use it in our business to ensure our customers receive the best possible service and experience from our brands.

AEO has dedicated teams whose mission is to ensure that we comply with all applicable data protection and privacy laws around the globe. The Audit Committee of the Board has a keen interest in ensuring these areas receive appropriate attention and resources, and performs regular oversight of these functions.

**Cybersecurity Team** - To effectively identify, protect, detect and respond to information security threats, we have a dedicated Chief Information Security Officer whose team leads our enterprise-wide security strategy, policy, standards, architecture, and processes.

#### Information Security Program/Policies -

AEO's Information Security Program and Policies cover all relevant subsidiaries and brands of AEO, and are built upon industry best practices. This program includes, but is not limited, to:

- Independent Testing The security team commissions independent penetration testing against its systems at least annually to identify and mitigate security concerns.
- Security Training All AEO associates and contractors with access to Company systems are required to complete an Information Security Awareness Training program on an annual basis. The training covers a wide variety of topics designed to familiarize associates with the Information Security Program, set security expectations, and provide guidance on how to help protect associates and AEO from internal or external cyber threats at work and at home.
- Incident Response AEO maintains a comprehensive Incident Response Program that is tested annually through internal tabletop exercises and provides for notification of data subjects in the event of a breach.

**Global Privacy Team** - To ensure that AEO customer data is collected and used appropriately, and in compliance with all relevant laws, our Global Privacy Team works closely with marketing, technology, security and other business teams to develop and execute enterprise-wide privacy strategy, policy, standards and expectations. We also work to maintain contracts with third parties with whom we may share data that include coverage for security and privacy risks up to AEO's high standards.

**Privacy Notice** - AEO's publicly available Privacy Notices outline how and why we collect and use customer data across various brands' websites, apps and stores that proudly serve a variety of global jurisdictions. We transparently collect and maintain required consent from our customers across our platforms for the purposes stated in our Privacy Notice.

**Oversight** - The Audit Committee receives quarterly reports from the Chief Information Security Officer on, among other things, the company's cyber risks and threats, the status of projects to strengthen our information security systems, assessments of the company's cybersecurity program, cyber insurance coverage and the emerging threats in this area.

# In Memoriam of Steven A. Davis



"I am deeply saddened by the sudden passing of Steven Davis. Steve was a friend and trusted advisor to AEO Inc. as a member of the Board of Directors. His leadership, integrity and kindness were unmatched. It was truly an honor to know and work alongside Steve. His loss leaves a void for many, and that void will be especially felt within our AEO family."

Jay Schottenstein Executive Chairman of the Board and Chief Executive Officer Steven A. Davis, cherished member of AEO Inc.'s Board of Directors, unexpectedly passed away on July 10, 2022. Steve joined the Board in October 2020 and was an esteemed advisor to our leadership team. His deep consumer knowledge, leadership development expertise and genuine kindness–along with his passion for building strong communities through diversity, equity and access–is profoundly missed.

Steve was a tremendous asset to AEO. His business acumen, coupled with his enthusiasm for giving back, aligned perfectly with our values. He was particularly passionate about the company's IDEA initiatives and the role education plays in our personal development. We will uphold his legacy by continuing to make investments and strides to further advance inclusion and diversity within the company. In Steve's honor, we have recently renamed our REAL Change scholarship initiative to the AEO Steven A. Davis Scholarship for Social Justice.

We remember Steve fondly and will carry his insights forward as we continue to grow the business while ensuring that AEO remains a thriving place to work, where everyone's unique voices are celebrated.



## **Forward-looking Statements**

Unless otherwise indicated, this report covers our fiscal year ended January 29, 2022.

This ESG report contains certain forward-looking statements based on AEO's current assumptions and expectations. These statements are typically accompanied by the words "aim," "anticipate," "believe," "commit," "could," "drive," "estimate, "envision," "ensure," "goal," "intend," "may," "might," "mission," "seek," "strategy," "strive," "target" and "will" or similar words or phrases. The principal forward-looking statements in this report include: our sustainability goals, commitments and programs; our social goals, initiatives, programs and objectives; the scope and impact of ESG risks and opportunities; and standards and expectations of third parties.

All of our forward-looking statements are intended to enjoy the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995, as amended. Although we believe there is a reasonable basis for the forward-looking statements, our actual results, including the achievement of our targets, goals or commitments, could differ materially. These Forward-Looking Statements are based largely on our expectations and judgments and are subject to a number of risks and uncertainties, many of which are unforeseeable and beyond our control. These risks include, but are not limited to, our ability to achieve our stated diversity, equity and inclusion, ESG and sustainability, and climate change goals, as well as those risks identified in Item 1A of our most recent Annual Report on Form 10-K and subsequent quarterly reports on Form 10-Q filed with the Securities and Exchange Commission ("SEC"),

which should be read in conjunction with the forward-looking statements in this report, as well as other assumptions, risks, uncertainties and factors identified in this report.

The information contained in this ESG report also is subject to the precision of our data collection and analysis methods, which are subject to future evolution and calibration. Such information is subject to additional uncertainties, as there are limitations inherent in the data collection and analysis methods. While we consider information from external resources and consultants to be reliable, we do not assume responsibility for its accuracy. Additionally, all numbers referenced are subject to the quality and comprehensiveness of the reporting received by the Company from internal and external sources and, therefore, are approximate and/ or estimated values. It is also important to note that the availability of data varies from section to section in this report.

Our goals and commitments include aspirational components that may take years or decades to achieve. AEO cannot assure you that the results reflected or implied by any forward-looking statement will be realized or, even if substantially realized, that those results will have the forecasted or expected consequences and effects. We urge you to consider all of the risks, uncertainties and factors identified above or discussed in this and other reports carefully in evaluating the forward-looking statements in our reporting. The forward-looking statements in our reporting are made as of the date they are made, and we undertake no obligation to update these forward-looking statements to reflect new information, subsequent events or circumstances or otherwise. CONTENTS ABOUT THIS REPORT WELCOME OUR JOURNEY PLANET PEOPLE PRACTICES APPENDIX

# APPENDIX

# SASB Index

The Sustainability Accounting Standards Board (SASB) is an independent standards-setting organization that promotes the disclosure of material sustainability information to meet investor needs. This index refers to relevant indicators from the Apparel, Accessories & Footwear Standard.

Торіс	Accounting Metric	Code	AEO Response
Managamant	Discussion of processes to maintain compliance with restricted substances regulations	CG-AA- 250a.1	AEO Inc. has a robust testing program to ensure compliance with our global safety protocols as well as our Restricted Substance List (RSL). Our RSL is based on industry best practices, national and international regulations, as well as our own internal standards and commitments which may be above and beyond government regulations. We work with a 3rd party accredited lab to assure we comply with all regulatory chemical requirements in our products. We are notified of any chemical risks immediately and work to resolve the issue with the supplier before goods are placed on the market.
Management of Chemicals in Products	Discussion of processes to assess and manage risks and/ or hazards associated with chemicals in products	CG-AA- 250a.2	AEO Inc. is committed to reducing the use and impact of harmful substances in our global supply chain. As part of that commitment, we maintain a Product Restricted Substance List which is a dynamic document that is updated semi-annually based on changes in global legislation and corporate requirements. Our suppliers are required to follow our RSL as part of their Master Purchase Agreement and we validate compliance with regular audits. We work closely with a 3rd party accredited lab for expert regulatory advice and updates. We also monitor high-risk chemicals of concern in the industry with our 3rd party accredited lab, industry groups such as AAFA, AFIRM Group, and RILA, and monitor Prop 65 notices in CA. We recently made the decision to ban the use of PFAS in our products due to the overwhelming concern for issues found in the use of this chemical in all aspects of the supply chain. PFAS was added to our RSL as "prohibited" in early 2022, and AEO is committed to eliminating all PFAS from our products by 2024.

Торіс	Accounting Metric	Code	AEO Response			
Environmental Impacts in the Supply Chain	Percentage of (1) Tier 1 supplier facilities and (2) supplier facilities beyond Tier 1 in com- pliance with wastewa- ter discharge permits and/or contractual agreement The entity shall discuss its supply chain risks associated with dis- charge of water from supplier facilities and describe how it man- ages these risks.	CG-AA- 430a.1	Apparel production involves the AEO Wastewater Manag water and make sure that wa Program which sets expected water recycling and chemical ries toward meeting our over our vendor scorecard and ard We work with key laundries t water needs for garment finis Our manufacturers and laund er-controlled washing machin other technologies such as n Many of our laundries are usis step towards measuring and mental impact of the garmer chemical use, and worker her Our goal to reduce water use We have reached 45% water laundries by 2023.Our goal fo to our AEO Wastewater Man 42 laundries and dye houses Wastewater testing Compliance with conventional parameters Tested against the ZDHC wastewater guidance foundational level annually	ement Standard to prov ter is safe before it is di cions for our denim fact management. Each ye call water goals. Factoric prioritized for receivin o implement new techn shing and washing, ultir dries have made investm thes that use a fraction of ebulization. ng Jeanologia's Enviror building more sustaina at finishing process in for alth. e per jean by 30% by 20 recycling, on the way to or 100% of eligible, wat agement Standards by	vide factories with guidance ischarged. In 2017, we launc ories and woven mills on wa ar, our expectations increase es that meet our requirement ing business. mologies and equipment that mately reducing the amount nents to develop new appro- of the water used by conven- mmental Impact Monitoring ble processes. The EIM soft our areas: water consumption 023 was actually met two years of our goal to recycle 50% of cer-intensive factories, mills 2023 was met two years ear	on how to properly manage hed our Water Leadership istewater, water reduction, e as we work with our facto- nts receive higher scores on t greatly decrease overall needed to be discharged. baches and install comput- tional washers, as well as (EIM) software as an initial ware assesses the environ- n, energy consumption, ars early in FY2021. total water used in denim and laundries to adhere ly in FY2021, with

Торіс	Accounting Metric	Code	AEO Response						
	Percentage of (1) Tier 1 supplier facilities and (2) supplier facilities beyond	CG-AA- 430a.2	In FY21 AEO worked with 138 Tier 1 facilities considered strategic apparel cut-sew facilities. Our Tier 1 Subcontracted wet process facilities include all active denim laundries and strategic dyeing house/ laundries for non-denim products.						
Environmental Impacts in the	Tier 1 that have completed the Sustainable Apparel Coalition's Higg Facility			% Tier 1 strategic apparel vendors using Higg index FEM	% Tier 1 Subcontracted Wet process facilities using Higg Index FEM	% Tier 2 denim fabric mills, and strategic fabric mills and sweater yarn spinners using Higg Index FEM			
Supply Chain	Environmental Module (Higg FEM) assessment		FEM 2020 (data collection in 2021)	138	28	126			
	or an equivalent		Verified FEM 2020 (verified in 2021)	92	24	100			
	environmental data assessment		Verification rate	67%	86%	79%			
Labor Conditions in the Supply Chain	Percentage of (1) Tier 1 sup- plier facilities and (2) sup- plier facilities beyond Tier 1 that have been audited to a labor code of conduct, (3) percentage of total audits conducted by a third-party auditor	CG-AA- 430b.1							
	Priority non-conformance rate and associated correc- tive action rate for suppli- ers' labor code of conduct audits3	CG-AA- 430b.2	We have an extensive rating system that is used to flag factories that require urgent or complicated solutions to issues identified during audits. In 2021, 18% of audits for active factories were rated Orange or Red according to our rating system, which required close follow-up and may have resulted i business consequences, depending on the circumstances.						
Raw Materials Sourcing	(1) Amount of priority raw materials purchased, by material, and (2) amount of each priority raw ma- terial that is certified to a third-party environmental and/or social standard, by standard	CG-AA- 440a.4	Recycled Cotton - 350 metric tons Organic Cotton - 28 metric tons Better Cotton Initiative Cotton - 25,781 metric tons Recycled Polyester - 2,174 metric tons Recycled Nylon - 800 metric tons						

# Annual GHG Inventory Results

1. GHG Emissions				
GHG Emissions Summary (metric tons	s CO <sub>2</sub> e)			
	2018	2019	2020	2021
Scope 1	9,953	9,537	7,790	9,248
Scope 2 <sup>1</sup>	70,418	53,027	41,795	40,231
Total Scope 1&2	80,371	62,564	49,585	49,480
Scope 1 GHG Emissions Breakdown (r	netric tons CO <sub>2</sub> e)			
Emissions Category	2018	2019	2020	2021
Stationary combustion	5,474	5,223	4,945	5,129
Mobile combustion	3,393	3,314	1,759	3,029
Refrigerants	1,086	1,001	1,086	1,090
Total Scope 1	9,953	9,537	7,790	9,248
Scope 2 GHG Emissions Breakdown (r	netric tons CO <sub>2</sub> e)			
Emissions Category	2018	2019	2020	2021
Electricity	70,197	52,967	41,763	40,196
Chilled Water	37	60	32	35
Total Scope 2	70,234	53,027	41,795	40,231
Scope 1&2 GHG Emissions Breakdow	n by Region (metric tons C	:O <sub>2</sub> e)		
Region	2018	2019	2020	2021
North America	79,161	61,394	48,517	48,319
Central America	732	943	434	376
Eastern Asia	293	227	634	784
Total Scope 1&2	80,186	62,564	49,585	49,480

Scope 3 Emissions Breakdown (metric tons CO <sub>2</sub> e) <sup>2</sup>						
Emissions Category	2018	2020	2021			
Purchased Goods and Services	897,000	931,000	1,067,000			
Capital Goods	14,000	9,000	15,000			
Fuel- and Energy-Related Activities	(not calculated)	11,000	11,000			
Upstream Transportation and Distribution	112,000	57,400	174,500			
Waste Generated in Operations	46,000	37,000	29,000			
Business Travel	5,000	1,000	1,000			
Employee Commuting	(not calculated)	14,500	23,600			
Downstream Transportation and Distribution	3,500	4,000	3,800			
Use of Sold Products	2,005,000	1,861,000	2,171,000			
End of Life Treatment of Sold Products	(not calculated)	89,000	157,000			
Franchises	12,000	10,000	11,000			
Total Scope 3	3,094,500	3,020,700	3,663,900			

# 2. Energy/Electricity (kWh)

	2018	2019	2020	2021
Total Energy use	184,175,751	232,628,635	170,103,045	179,133,617
Total Electricity Consumption <sup>3</sup>	157,160,924	158,711,860	142,855,020	150,859,846

#### Energy use by facility type (kWh)

Facility Type	2018	2019	2020	2021
Store	93,470,586	98,325,051	83,085,906	89,490,219
Warehouse	48,612,512	48,880,604	47,443,918	46,900,943
Outlet	24,782,172	48,141,182	23,970,374	27,246,362
Office	13,256,775	33,420,242	12,094,085	12,128,325
Data Center	4,053,705	3,861,556	3,508,763	3,367,768
Total	184,175,751	232,628,635	170,103,045	179,133,617

Total Renewable Energy Use (kWh)									
Facility Type	Facility Type 2018		2019		2020		2021	2021	
	Total Energy Use (kWh)	%	Total Energy Use (kWh)	%	Total Energy Use (kWh)	%	Total Energy Use (kWh)	%	
Renewable Energy	3,126,847	2%	34,080,450	21%	32,549,405	23%	38,944,884	26%	
Non-Renewable Energy	154,034,077	98%	124,631,410	79%	110,305,615	77%	111,914,962	74%	
Renewable Energy⁴ By F	acility Type (kWh)								
Facility Type		201	8	2019		2020		2021	
Store		476,03	6	,941,665	7,3	337,964	12,43	9,231	
Warehouse		1,404,47	12	,980,736	12,9	14,266	13,17	7,805	
Outlet		101,25	3 1	,886,901	1,8	15,386	3,17	9,845	
Office		582,89	8,	,448,854	7,0	14,544	6,843	3,054	
Data Center		562,18	3	,822,293	3,4	167,245	3,30	4,949	
Total	:	3,126,84	.7 34,	080,450	32,5	49,405	38,944	4,884	
Average energy use/Normalized electrical power usage (kWh/sqft)									
	•	201	-	2019		2020		2021	
Average Energy Use		18.	.4	20.3		15.2		17.9	

3. Fleet Fuel Consumption (gallons)						
Fleet Summary	2018	2019	2020	2021		
Total Vehicle Fleet⁵	93,993	118,988	83,530	70,889		

#### Footnotes:

<sup>1</sup>Scope 2 emissions are calculated using the market-based approach, which allows us to account for renewable energy in our footprint.

<sup>2</sup>In 2020 we completed a re-baseline of our scope 3 emissions. We also completed calculations for three new categories.

<sup>3</sup>All electricity is purchased and consumed from the grid.

<sup>4</sup>All renewable energy are purchased Green-e Certified renewable energy credits (RECs) for facilities in Connecticut, Illinois, Maryland, Massachusetts, New Jersey, New York, Ohio, Pennsylvania, and Texas. <sup>5</sup>All fuels are from non-renewable sources.

# **GHG Verification Statement**

American Eagle Outfitters – 2021 Greenhouse Gas Emissions Inventory

#### Verification Scope:

Ruby Canyon Environmental, Inc (RCE) was contracted by American Eagle Outfitters (AEO) to perform the third-party greenhouse gas (GHG) emissions inventory verification for AEO's facilities reporting under operational control to the requirements of the GHG Protocol. RCE verified emissions for the reporting period from February 1, 2021 to January 31, 2022. The inventory included emissions of CO2, CH4, and N2O from direct, Scope 1 sources (stationary and mobile fuel combustion); fugitives, Scope 1 sources (refrigerants) and; indirect, Scope 2 sources (purchased electricity and chilled water) using the location-based and market-based calculation methodologies. AEO did not include PFC, SF6, or NF3 emissions.

#### Verification Objectives:

- To ensure that AEO's GHG assertion is materially correct, and that the verification is conducted to the agreed level of assurance,
- To assess the extent of conformity with the stated criteria,
- To determine the completeness of AEO's reported data and information, and
- To evaluate AEO's information systems and the controls and management of those systems.

#### **Greenhouse Gas Reporting Criteria:**

AEO was assessed against the requirements of The Greenhouse Gas Protocol (GHG Protocol): Corporate Accounting and Reporting Standard, World Resources Institute and World Business Council for Sustainable Development, dated March 2004. All requirements of the GHG Protocol including greenhouse gas reporting, management systems, quantification techniques, and emission factors were reviewed during the verification.

#### **Greenhouse Gas Verification Criteria:**

Verification activities were performed in accordance with ISO 14064-3:2006 Greenhouse Gases – Part 3: Specification with guidance for the validation and verification of greenhouse gas assertions.

#### Level of Assurance:

A limited level of assurance was applied to AEO's Scope 1 and Scope 2 emissions during the verification.

#### **Organizational Boundaries:**

AEO consolidated the emissions reported in the GHG Inventory according to the operational control

#### **Verification Opinion:**

RRCE conducted a risk<sup>2</sup> based analysis of the AEO GHG emissions inventory and a strategic review of the inventory data and calculations in conformance with the GHG Protocol. Based on the data and information provided, RCE concludes with a limited level of assurance that there is no evidence that the GHG assertion:

- Is not materially correct,
- Is not a fair representation of the GHG emissions data and information, and
- Is not prepared in accordance with the criteria listed above.

# **Complete Material Topic List**

	Category	Material Topic	Material Topic Description
	Climate	Climate change	Using Science-Based targets, limit emissions and climate change contributions while building business and community resilience.
		Energy & emissions	Reduce greenhouse gas emissions through energy efficiency initiatives and renewable energy generation and procurement.
Environment		Biodiversity	Combat the main threats to biodiversity - habitat loss, pollution, and the unsustainable use of resources - by conscientiously sourcing raw materials, ensuring responsible production practices, and providing customers with opportunities to reduce their impact.
	Circularity	Circular economy	Design products to be easily recycled at end of life. Divert waste from landfill by collecting post- consumer apparel waste to give it a new purpose.
		Packaging	Reduce excess packaging and product labels, with a focus on plastics, and transition to more sustainable options.
		Waste	Reduce apparel waste in manufacturing and waste in operations.
	Human Rights in the Supply	Forced labor	Ensure that our supply chain is free from all forms of forced, involuntary or trafficked labor, including prison, bonded, and indentured.
	Chain	Labor conditions	Ensure that the partner factories who make our products are providing a safe working environment for their employees. Ensure that human rights are respected in our supply chain. Work towards living wages for factory workers.
		Gender equity	Continuously push for greater gender equity in our supply chain.
Social	Human Capital	IDEA: Inclusion, Diversity, Equity & Access	Create an environment where everyone feels respected and empowered, and continue to grow as a community that promotes individuality and difference.
	Management	Health, safety & wellbeing	Connect associates to resources, incentives and rewards that support their physical, financial, emotion- al and social wellbeing.
		Fair wages	Pay our associates fairly and equitably, make pay decisions based on consistent and fair criteria, and engage outside counsel to ensure no systematic differences in pay exist.
		Employee engagement, development & recognition	Provide resources for associates to achieve personal and career growth by continuously improving our talent development process, performance metrics, mentorship opportunities, and people analytics.

	Category	Material Topic	Material Topic Description
	Community Impact	Community engagement & charitable giving	Create positive change in our communities by giving back to causes that are important to both our customers and associates.
		Women's empowerment	Promote the health and well-being of women to create positive change, both in our communities and globally in our supply chain, by investing in skills training and expanding opportunities for personal and professional advancement.
Social	Consumer	Product quality & safety	Ensure that our products meet or exceed our high standards for quality and safety.
	Trust	Consumption behaviors	Help customers understand how to care for their clothes to extend their lifespan, and reduce the negative environmental impacts associated with washing and end-of-life disposal.
		Body image	Promote body confidence and celebrate the individuality of our customers by supporting the preven- tion of, and reducing the stigma associated with, eating disorders and body dysmorphia.
	Responsible Business	Ethical & transparent busi- ness practices	Hold ourselves to the highest ethical standards and effective corporate governance to ensure that all business is conducted free from any form of corruption.
		Privacy & data security	Protect the privacy and integrity of data for both our customers and company.
Governance	Supply Chain Management	Logistics	Optimize inventory, accelerate online deliveries, reduce miles traveled and reduce carbon emissions in our manufacturing and product shipping processes, through our innovative and industry-leading logistics and supply chain capabilities.
		Responsible buying prac- tices	A mindful approach to corporate sourcing which evaluates possible impacts to suppliers, positive and negative, while making purchasing decisions.
		Traceability	Publish public supplier lists. Improve the traceability of the raw materials that go into our products and of partners in deeper tiers of our supply chain.

# Memberships and Associations

AEO is a member of these leading organizations:	AEO supports a number of external programs, initiatives, and standards including:	AEO partners with these organizations to support causes that our customers and associates care about:
American Apparel & Footwear Association (AAFA)	2021 International Accord for Health and Safety in the Textile and Garment Industry	Anti-Defamation League's No Place for Hate program
Apparel Impact Institute (AII)	All Carbon Leadership	National Eating Disorders Association
Better Cotton Initiative (BCI)	All Clean by Design	Special Olympics
Empower@Work	Apparel & Footwear Industry Commitment to Responsible Recruitment	Surfrider Foundation
HERproject	CanopyStyle Initiative	NAACP Legal Defense and Educational Fund
International Labor Organization/IFC Better Work Program	Fabscrap	Headcount
National Retail Federation (NRF)	First Mile Initiative	The Pittsburgh Promise
RE100	Give Back Box	Bright Pink
Retail Industry Leaders Association (RILA)	I:Collect	It Gets Better Project
Sustainable Apparel Coalition (SAC)	International Labor Organization	Big Brothers Big Sisters' Workplace Mentoring program
Textile Exchange	Jeanologia EIM	PNC Partner Up
US Fashion Industry Association (USFIA)	LEED Green Building Certification	Harlem's Fashion Row
US Green Building Council	Science Based Target Initiative (SBTi)	Feeding America
	The Jeans Redesign Project	Bring Change to Mind
	United Nations Framework Convention on Climate Change's (UNFCCC) Fashion Industry Charter for Climate Action	Good 360

# AEO

For questions regarding this report contact us at **AEOBetterWorld@ae.com**.